

SILICON VALLEY 150 RANKINGS OF THE

How the rankings are determined

The Silicon Valley 150 ranks public technology companies headquartered in Alameda, Contra Costa, San Francisco, San Mateo and Santa Clara counties on the basis of worldwide revenue ("sales") for the most recent available four quarters. Most results are for the four quarters ended on or near Dec. 31, 2013.

The one-year percentage change in sales is measured from comparable results most recently reported by companies for the same periods the year before. Ranks for 2012 were based on revenue reported at the time for those periods.

Profit rankings are based on net income and include results from discontinued operations, restructuring and merger-related expenses, investment gains or losses, gains on extinguishment of debt, as well as any amortized or non-recurring charges.

Profit margin is calculated by dividing the company's net income for the most recent four quarters by its sales for the same period.

Market capitalization — the number of shares outstanding multiplied by the price of a single share — is as of March 31, the last trading day of the first quarter of 2014.

Dollar figures are in millions.

Key

 Double-digit advances in rank

 Double-digit declines in rank

 New to list after an initial public offering in 2013

¹ Pandora Media changed fiscal year during 2013; results are for 11 months ended Dec. 31

² Year-before period results not available as of March 31, 2014

Source: Bloomberg Financial Markets, individual company reports and filings with the Securities and Exchange Commission.

RANK BY SALES				SALES (millions)			PROFIT (millions)		PROFIT MARGIN		MARKET CAP. (millions)	
2013 rank	2012 rank	Company	Business	End quarter	Last four quarters	% chg	Rank	Last four quarters	Rank	Profit/sales	Rank	Amount
1	1	Apple	Consumer electronics	DEC	\$173,992	6%	1	\$37,031	13	21%	1	\$478,766
2	2	Hewlett-Packard	IT services, equipment	JAN	\$112,093	-6%	6	\$5,306	68	5%	9	\$61,326
3	4	Google	Web search, advertising	DEC	\$59,825	16%	2	\$12,920	12	22%	2	\$375,194
4	3	Intel	Semiconductors	DEC	\$52,708	-1%	4	\$9,620	19	18%	5	\$128,347
5	5	Cisco Systems	IT networking services	JAN	\$47,873	1%	5	\$8,173	23	17%	6	\$115,466
6	6	Oracle	IT services, equipment	FEB	\$37,901	2%	3	\$11,116	5	29%	3	\$182,413
7	7	eBay	Online trading community	DEC	\$16,047	14%	8	\$2,856	21	18%	8	\$70,107
8	9	Gilead Sciences	Therapeutic viral medicines	DEC	\$11,202	15%	7	\$3,075	8	27%	7	\$108,972
9	8	Synnex	IT supply chain services	NOV	\$10,845	5%	35	\$152	83	1%	69	\$2,370
10	10	Applied Materials	Chip-making equipment	JAN	\$8,126	0%	20	\$475	63	6%	16	\$24,724
11	16	Facebook	Social networking website	DEC	\$7,872	55%	9	\$1,490	18	19%	4	\$153,022
12	12	Symantec	Computer security	DEC	\$6,799	-1%	13	\$869	34	13%	25	\$13,810
13	11	Agilent Technologies	Electronic measurement tools	JAN	\$6,781	-2%	15	\$740	38	11%	20	\$18,645
14	13	NetApp	IT storage, management	JAN	\$6,393	1%	17	\$614	44	10%	27	\$12,224
15	17	SanDisk	Data storage devices	DEC	\$6,170	22%	11	\$1,043	24	17%	21	\$18,309
16	14	Sanmina-SCI	IT manufacturing services	DEC	\$5,870	-4%	42	\$102	81	2%	97	\$1,445
17	15	Advanced Micro Devices	Semiconductors	DEC	\$5,299	-2%	141	(\$83)	95	-2%	66	\$3,054
18	19	VMware	Virtualization software	DEC	\$5,207	13%	12	\$1,014	17	19%	10	\$46,486
19	18	Yahoo	Web media company	DEC	\$4,680	-6%	10	\$1,366	6	29%	11	\$36,237
20	21	Juniper Networks	Networking tools	DEC	\$4,669	7%	24	\$440	47	9%	26	\$12,909
21	25	Netflix	Entertainment distributor	DEC	\$4,375	21%	40	\$112	77	3%	19	\$21,054
22	23	Intuit	Financial software	JAN	\$4,216	0%	14	\$758	20	18%	18	\$22,022
23	22	Nvidia	Graphics semiconductors	DEC	\$4,130	-4%	23	\$440	39	11%	32	\$9,926
24	28	Salesforce.com	CRM software	JAN	\$4,071	33%	148	(\$232)	111	-6%	12	\$34,831
25	20	Adobe Systems	Publishing software	FEB	\$4,047	-7%	29	\$272	58	7%	13	\$32,721
26	26	Lam Research	Chip-making equipment	DEC	\$3,962	25%	27	\$339	50	9%	36	\$8,927
27	24	Electronic Arts	Entertainment software	DEC	\$3,661	-7%	120	(\$36)	92	-1%	35	\$8,981
28	29	Varian Medical	Cancer-fighting equipment	DEC	\$2,976	4%	21	\$441	31	15%	38	\$8,697
29	27	KLA-Tencor	Chip-making equipment	DEC	\$2,813	-10%	19	\$552	16	20%	28	\$11,517
30	31	SunPower	Solar energy products	DEC	\$2,507	4%	44	\$96	73	4%	55	\$3,922
31	32	Maxim Integrated	Semiconductors	DEC	\$2,419	1%	26	\$398	26	16%	33	\$9,342
32	30	LSI	Semiconductors	DEC	\$2,370	-5%	39	\$125	65	5%	42	\$6,181
33	34	Xilinx	Semiconductors	DEC	\$2,297	5%	18	\$605	9	26%	24	\$14,482
34	37	Trimble Navigation	Global-positioning tools	DEC	\$2,288	12%	32	\$219	45	10%	31	\$10,135
35	35	Intuitive Surgical	Surgical systems	DEC	\$2,265	4%	16	\$671	4	30%	22	\$16,790
36	33	Brocade Communications	Storage area networking tools	JAN	\$2,199	-3%	28	\$311	33	14%	49	\$4,618
37	38	Equinix	IT data centers	DEC	\$2,153	12%	45	\$95	69	4%	34	\$9,132
38	36	Bio-Rad Laboratories	Life science research tools	DEC	\$2,133	3%	52	\$77	74	4%	58	\$3,676
39	81	 Tesla Motors	Electric vehicles, battery power	DEC	\$2,013	387%	137	(\$74)	100	-4%	15	\$25,679
40	40	Synopsys	Chip-design software	JAN	\$1,966	9%	31	\$246	35	12%	43	\$5,918
41	41	Altera	Semiconductors	DEC	\$1,733	-3%	22	\$440	11	25%	29	\$11,507
42	39	VeriFone Systems	Payment transaction systems	JAN	\$1,710	-9%	149	(\$324)	131	-19%	57	\$3,758
43	42	JDS Uniphase	Optical telecommunications	DEC	\$1,703	0%	53	\$74	70	4%	63	\$3,315
44	54	 LinkedIn	Professional networking site	DEC	\$1,529	57%	66	\$27	80	2%	17	\$22,083
45	46	Cadence Design	Chip-design software	DEC	\$1,460	10%	34	\$164	37	11%	51	\$4,507
46	47	Omnivision Technologies	Semiconductor imaging devices	JAN	\$1,459	13%	46	\$89	62	6%	108	\$992
47	45	Fairchild Semiconductor	Semiconductors	DEC	\$1,405	-0%	83	\$5	88	0%	84	\$1,729
48	43	Atmel	Semiconductors	DEC	\$1,386	-3%	112	(\$25)	96	-2%	61	\$3,557
49	50	Netgear	Home, small business networking	DEC	\$1,370	8%	59	\$55	72	4%	100	\$1,230
50	44	Polycm	Conferencing tools	DEC	\$1,368	-3%	107	(\$18)	94	-1%	79	\$1,878
51	48	Linear Technology	Semiconductors	DEC	\$1,317	3%	25	\$426	2	32%	30	\$11,487
52	51	Super Micro Computer	IT hardware	DEC	\$1,266	17%	63	\$37	76	3%	117	\$759
53	52	iGate	IT tools for offshore outsourcing	DEC	\$1,151	7%	38	\$130	36	11%	80	\$1,853
54	55	Finisar	Fiber optic, network test systems	JAN	\$1,094	18%	47	\$87	53	8%	68	\$2,565
55	53	Tibco Software	Enterprise IT	FEB	\$1,085	5%	48	\$87	52	8%	64	\$3,288
56	58	Riverbed Technology	Wide-area networking tools	DEC	\$1,041	24%	97	(\$12)	93	-1%	65	\$3,153
57	57	Spansion	Semiconductor memory	DEC	\$972	6%	139	(\$78)	117	-8%	106	\$1,046
58	59	Informatica	Data integration IT	DEC	\$948	17%	49	\$86	48	9%	53	\$4,126
59	56	Dolby Laboratories	Audio processing technology	DEC	\$904	-3%	33	\$182	14	20%	50	\$4,528
60	49	 Zynga	Social gaming	DEC	\$873	-32%	121	(\$37)	104	-4%	56	\$3,771
61	72	 Synaptics	Touch-based IT technology	DEC	\$822	52%	36	\$134	28	16%	72	\$2,135
62	61	Coherent	Laser-based photonics	DEC	\$820	8%	57	\$64	54	8%	88	\$1,623
63	65	Shutterfly	Photo-based community	DEC	\$784	22%	79	\$9	85	1%	87	\$1,632
64	64	Electronics for Imaging	Networked computer printing	DEC	\$728	12%	41	\$109	30	15%	74	\$2,034
65	60	Cypress Semiconductor	Semiconductors	DEC	\$723	-6%	125	(\$46)	114	-6%	89	\$1,611
66	62	Silicon Graphics	IT computing and storage	DEC	\$667	-10%	102	(\$16)	98	-2%	133	\$420
67		 Twitter	Multimedia messaging	DEC	\$665	110%	150	(\$645)	148	-97%	14	\$26,464
68	71	Align Technology	Orthodontic devices	DEC	\$660	18%	56	\$64	42	10%	52	\$4,220
69	70	Aruba Networks	Enterprise mobility tools	JAN	\$637	12%	129	(\$55)	119	-9%	76	\$2,002
70	73	Fortinet	Network security devices, software	DEC	\$615	15%	60	\$44	57	7%	60	\$3,588
71	80	Pandora Media	Personalized radio services	JAN	\$600 ¹	54%	114	(\$27)	107	-5%	44	\$5,890
72	63	Rovi	Entertainment delivery tools	DEC	\$596	-10%	145	(\$172)	140	-29%	71	\$2,199
73	67	Intersil	Semiconductors	DEC	\$575	-5%	85	\$3	87	0%	86	\$1,651
74	66	Quantum	Computer storage products	DEC	\$565	-7%	109	(\$21)	102	-4%	139	\$303
75	69	Leapfrog Enterprises	Educational software, devices	DEC	\$554	-5%	50	\$84	29	15%	129	\$517